



THE INTERACTIVE ANALYST CENTER

Make it easier for
analysts to cover your
company...



Interactive Analyst Center

Improve transparency and enhance analyst engagement – make your IR website the destination for complete financial and operational and sustainability data.

With Virtua's Interactive Analyst Center, communicate with investors more efficiently and effectively.



Analyst Friendly

Save analysts time, making it easier for them to research your company



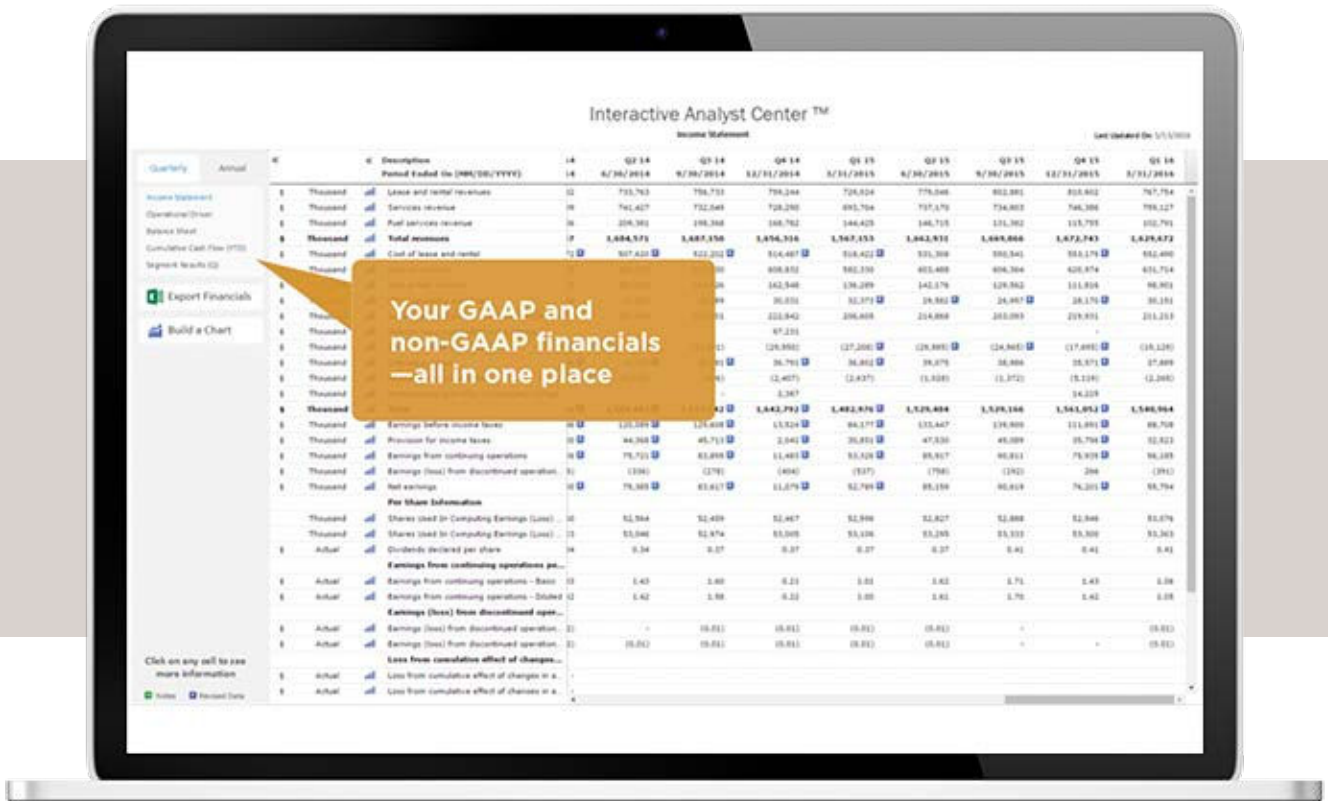
Accessible

Readily available, detailed sustainability data & financials available 24/7



Customizable

Provide only the sustainability & financial information you choose



Developed with the analyst in mind, Virtua's Interactive Analyst Center (IAC) is the only financial module capable of providing company-vetted ESG and sustainability data, GAAP financials and non-GAAP operating data from any IR website. Accessible as a simple link, the IAC delivers your financials in the context of an easy-to-understand online spreadsheet.

Make your website the destination for accurate financials

- ✓ Take control of analyst inputs for more consistent modeling
- ✓ Answer historical financial questions in real time
- ✓ Reduce investor reliance on third-party data providers
- ✓ Improve investor visualization with customized graphing tools

Leverage your IR website with the Interactive Analyst Center and deliver the financial information investors really care about (available online or exportable to Excel). To learn more about the Interactive Analyst Center or to arrange for a demo, please email us at rob@africanfinancials.com.

Interactive Analyst Center™

Segment Results (\$)

Last updated On: 1/11/2016

Quarter	Annual	Description	Period Ended On (MM/DD/YYYY)	14	Q1 14	Q2 14	Q3 14	Q4 14	Q1 15	Q2 15	Q3 15	Q4 15	Q1 16	Q2 16
Fleet Management Solutions														
Thousand		Full service lease	14	344,116	875,809	962,243	577,113	595,693	609,359	624,605	622,863			
Thousand		Contract maintenance	13	46,269	46,627	47,732	45,961	46,969	46,623	48,911	50,126			
Thousand		Contract revenue	79	612,585	622,733	626,875	623,064	644,879	657,603	673,516	670,989			
Thousand		Contract related maintenance	36	54,521	56,789	62,086	52,146	52,146	55,504	58,610	64,293			
Thousand		Commercial rental	16	221,684	234,233	236,084	205,045	205,045						
Thousand		Other	36	17,331	18,127	17,870	17,884							
Thousand		Operating Revenue	8	907,621	931,899	930,795	899,187							
Thousand		Fuel services revenue	75	279,391	295,031	229,732	187,943							
Thousand		Total Revenue	17	1,187,012	1,226,930	1,160,527	1,087,130							
Actual		Segment EBIT as a % of Total Revenue	%	9.6%	10.2%	10.6%	10.6%							
Actual		Segment EBIT as a % of Operating Revenue	%	12.5%	13.0%	13.3%	13.0%							
Supply Chain Solutions														
Million		Automotive	3	117.8	112.0	110.9	109.2							
Million		Technology & Healthcare	6	66.4	60.7	60.3	59.3							
Million		CPG & Retail	4	99.9	100.4	107.0	102.7							
Million		Industrial & Other	7	27.0	26.4	24.9	24.3							
Million		Operating Revenue	8	311.1	304.5	303.9	295.5							
Million		Contract maintenance	13	46,269	46,627	47,732	45,961							
Million		Contract related maintenance	36	54,521	56,789	62,086	52,146							
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Download financials in Excel format

Provide the operational and key segment data investors value most



BRING YOUR “DIGITAL TRANSFORMATION” TO YOUR CORPORATE COMMUNICATIONS

Unite investors and stakeholders to improve your company’s growth sustainability and investability



PRICES



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NEWS



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Call us today to **start your journey**



Sustainability Dashboard

Upgrade your website with carefully curated sustainability progress and performance data, designed from bottom up: avoid greenwashing.



Investor Relations Dashboard

The complete investor relations section for your website containing all essential data including share price, share charts, news, PDFs and valuation.



Interactive Analyst Dashboard

A dynamic repository of financial data and sustainability company information managed by professional analysts with dynamic chartable views for easy analysis, download and display.



Strategic SDG Social Media Campaign

A hand-crafted SDG based, strategic social media campaign to communicate societal impact and corporate purpose.



Email Alerts For Investors & Stakeholders

Showcase sustainability and IR data and activities as they are updated with email alerts to investors and stakeholders.



Analytics Dashboard

Online tools that provide data-driven insights on your digital and social channels to help your online presence grow.

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